

To: EC and GC

From: Brent St. Denis, Treasurer

Re: Treasurer's Report as of September 30th, 2021

Hi everyone – here's the update on Fellowship finances to September 30th. As per usual this information may not yet include all the adjustments from the bank reconciliation and investment statements. Feel free to ask questions at treasurer@urantiabook.org – another shoutout to Paula, Derek and Gloriann for keeping very good accounting records. Let me know if you have suggestions to improve these monthly reports.

We have withdrawn \$80,000 from our advisors for working capital in the office. This is normal. Overall, we are in good financial shape. I have included as the last items below a link to the now adjusted 2020 statements prepared by Gloriann for by the auditor. And some NEWS.

<u>Investments</u> – The following are excerpted from the three advisor reports as of the end of September. If trends continue, we should do better than the 5% forecasted for 2021. The earnings to-date, if annualized, are down from summer highs and are hovering between 10% and 11 % as of Oct 10th.

| Opening value | | THIS PERIOR \$1,260,991.9 | 3 | THIS YEAR \$1,099,137.68 | | As of Sept 30/21, the 2021increase in fund |
|---|----------------------|---------------------------------------|-------------|--|---|--|
| Cash deposited Securities deposited Cash withdrawn Securities withdrawn Change in value | WELLS FARGO ADVISORS | 0.0 0.0 0.0 0.0 -63,252.2 | 0 0 0 | 0.00 0.00 -15,543.81 0.00 114,145.86 | | value is about \$ 110,000 before a cash withdrawal for the office of \$10K |
| Closing value | | \$1,197,739.7 | 3 | \$1,197,739.73 | | |
| | | This Statement | | Year to Date | | |
| Beginning Balance | \$ | 660,599.48 | \$ | 617,585.55 | | |
| Deposits | \$ | 0.00 | \$ | 0.00 | | As of Sept 30/21, the |
| Income | \$ | 1,190.81 | \$ | 7,710.69 | | increase in fund value in 2021 is about |
| Withdrawals | \$ | (15,000.00) | \$ | (25,002.90) | | \$27,000 before a cash |
| Expenses | \$ | 0.00 | \$ | (3,226.09) | | withdrawal for the office of \$25K |
| Change in Value | \$ | (27,239.04) | \$ | 22,484.00 | 4 | Office of \$23K |
| Ending Balance | \$ | 619,551.25 | \$ | 619,551.25 | | |

| Ending Fund Balance | | \$818,714.93 |
|---------------------------|---|--------------|
| Change in Account Value | KANSAS CITY COMM FDN as of Sept 30/21 the increase in fund value is about \$50,000 before a cash withdrawal for the office of \$30K | 16,812.61 |
| Administrative Fees | | (4,620.17) |
| Grants Approved | | (30,000.00) |
| Realized Gains (Losses) | | 10 717 71 |
| Unrealized Gains (Losses) | | 31,898.26 |
| Interest and Dividends | | 8,816.81 |
| Beginning Fund Balance | | 801,902.32 |

Assets

| Total Assets | \$818,714.93 |
|----------------------------------|--------------|
| Money Market Pool | 41,922.07 |
| Fixed Income Pool - Short Term | 267,622.53 |
| Fixed Income Pool - Intermediate | 108,048.68 |
| Equity Pool - International | 89,051.94 |
| Equity Pool - Domestic | 312,069.71 |
| | |

1) <u>IT and Committee Expenditures</u> –The IT and Standing Committee spending for 2021 are shown below.

5241000 · IT/Web Consultants

5240000 · IT/Web Coordinator

| 5241001 · IT Consultant Content | 16,445.20 |
|--------------------------------------|-----------|
| Total 5240000 · IT/Web Coordinator | 16,445.20 |
| 5241000 · IT/Web Consultants - Other | 8,321.77 |
| Total 5241000 · IT/Web Consultants | 24,766.97 |

2021 Budget for IT Consultants =\$41,500

5300000 · Committee Expense

| 5300300 · Committee-Interfaith | |
|---|--------|
| 5300330 · Interfaith - Travel Expense | 355 |
| 5300340 · Interfaith - Events & Projects | 950 |
| 5300360 · Interfaith - Projects | 825 |
| Total 5300300 · Committee-Interfaith | 2,130 |
| 5300400 · Committee-Outreach | |
| 5300420 · Outreach - Fairs & Expos | 950 |
| 5300440 · Outreach - Multi-Media Projects | 5,059 |
| 5300460 · Outreach - Books & Supplies | 14 |
| Total 5300400 · Committee-Outreach | 6,023 |
| 5300500 · Committee - Int'l Fell | |
| 5300540 · Int'l Fell - Travel Expense | 3,076 |
| 5300541 · Int'l Fell - Special Projects | 12,190 |
| 5300550 · Int'l Fell - Events & Meetings | 405 |
| 5300593 · Int'l Fell - Shipping & Admin | 425 |
| Total 5300500 · Committee - Int'l Fell | 16,096 |
| 5300600 · Committee-Education | |
| 5300610 · Education - Phone & Internet | 327 |
| Total 5300600 · Committee-Education | 327 |
| 5300700 · Committee - Publications | |
| 5300710 · Publictns - Mighty Messenger | 4,051 |
| 5300720 · Publications - Postage | 1,358 |
| 5300730 · Publictns - Fellowship Herald | 3,605 |
| 5300740 · Publications - Labor | 2,672 |
| Total 5300700 · Committee - Publications | 11,687 |
| 5300800 · Committee- Finance | |
| 5300810 · Finance-Printing Fund | 0 |
| 5300822 · Finance - Shipping/Postage | 194 |
| 5300826 · Finance - Special Project | 0 |
| Total 5300800 · Committee- Finance | 194 |
| 5300950 · Committee - YaYA | |
| 5300955 · YaYA - Events | 0 |
| 5300957 · YaYA - Media | 0 |
| Total 5300950 · Committee - YaYA | 0 |
| Total 5300000 · Committee Expense | 36,456 |
| | |

Annual Committees Budget 2021 = \$85,640

2) **Monthly Financial Statements** – The Profit & Loss to Sept 30th and Balance Sheet at Sept 30th are below. Please note that to make 2021 more easily comparable to 2020 the unusual income in 2020 from an insurance payout has been removed and pending year-end adjustments from our investment portfolio a figure which is ³/₄ of the 2021 budget for investment earnings and growth is used. See both NOTES.

PROFIT & LOSS AS OF Sept 30th, 2021 with comparison to end of Sept 2020

The Urantia Book Fellowship Profit & Loss Prev Year Comparison

January through September 2021

| | Jan - Sep 21 | Jan - Sep 20 | |
|---|--------------|--------------|--|
| Income | | | |
| 4000000 · Contributions | 136,920 | 127,805 | |
| 4100000 · Sales | 29,003 | 24,268 | |
| 4200100 · Conference Income | 20 | -1,600 | |
| 4300000 · Interest Earned | 2 | 222 | |
| 4350000 · Dividends Received | 0 | 22,040 | |
| 4400000 · Miscellaneous Income | 0 | 1,006,164 | |
| NOTE:Add 3/4 budgetted investment growth for comparison | 86,250 | 86,250 | |
| NOTE:Remove 2020 insurance benefit for comaparison | | -1,000,000 | |
| 4400002 · Gain(Loss)-Sales of Securities | 0 | -20,365 | |
| 4999010 · Returned Check Charges | 0 | 0 | |
| Total Income | 252,195 | 244,783 | |
| Cost of Goods Sold | | | |
| 5000000 · Cost of Goods Sold | 36,699 | 38,524 | |
| Total COGS | 36,699 | 38,524 | |
| Gross Profit | 215,495 | 206,259 | |
| Expense | | | |
| 5100000 · Employee Expense | 71,270 | 82,268 | |
| 5200000 · Contract Services | 33,728 | 41,991 | |
| 5300000 · Committee Expense | 36,456 | 31,596 | |
| 5301000 · Conference Expenses | 0 | -118 | |
| 5360000 · Special Programs | 41,505 | 0 | |
| 5360060 · Website/IT Expense | 14,642 | 9,065 | |
| 5360590 · Pipeline of Light | 22,923 | 3,989 | |
| 5400000 · EC/GC | 4,437 | 14,537 | |
| 5600000 · Administrative Expense | 15,834 | 31,375 | |
| 5631015 · Uversa-Audio Recording | 0 | 0 | |
| 5950050 · Bad Debts | 212 | 376 | |
| 7400010 · Taxes - Other Taxes&Filing Fees | 88 | 55 | |
| 9999010 · Bank Service Charges | 324 | 0 | |
| Total Expense | 241,420 | 215,133 | |
| Net Income after noted adjustments for presentation purposes | -25,925 | -8,874 | |
| NOTE - Typically fall donations get us to apprx \$230K to \$240K by yearend | | | |

Note – Second Miler Grant Program and Area Coordinator/Fieldworker (ACFW) expenditures are included in Special Programs in the above.

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BALANCE SHEET AT SEPT 30th , 2021

The Urantia Book Fellowship Balance Sheet

As of September 30, 2021

| | Sep 30, 21 |
|--|-----------------------------|
| ASSETS Current Assets Checking/Savings | |
| 1000000 · Cash Accounts | 42,484.51 |
| Total Checking/Savings | 42,484.51 |
| Accounts Receivable 1100000 · Accounts Receivable | 6,558.44 |
| Total Accounts Receivable | 6,558.44 |
| Other Current Assets 1120 · *Inventory Asset 1200000 · Inventory Asset | 252.00 108,690.59 |
| 1299000 · Undeposited Funds 1300000 · Prepaid Expenses | 219.38 -2,216.19 |
| Total Other Current Assets | 106,945.78 |
| Total Current Assets | 155,988.73 |
| Other Assets 1700000 · Investments | 2,441,052.30 |
| 1800000 · Other Assets | 51,197.80 |
| Total Other Assets | 2,492,250.10 |
| TOTAL ASSETS | 2,648,238.83 |
| LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable | 42.61 |
| 2020000 · Sales Tax Payable | -43.61 |
| Total Accounts Payable | -43.61 |
| Other Current Liabilities 2000991 · Temporary A/P | 988.11 |
| 2100000 · Payroll Liabilities | 1,297.93 |
| 2140000 · Accrued sales taxes | 61.51 |
| 2150000 · Accrued expenses - other | 1,500.00 |
| Total Other Current Liabilities | 3,847.55 |
| Total Current Liabilities | 3,803.94 |
| Total Liabilities | 3,803.94 |
| Equity 3000000 · Unrestricted net assets | 1,646,390.33 |
| 3200000 · Temporarily Restrict Net Assets | 61,573.00 |
| 3900 · Retained Earnings Net Income | 1,048,669.38 -112,197.82 |
| Total Equity | 2,644,434.89 |
| TOTAL LIABILITIES & EQUITY | 2,648,238.83 |

Note – Unrealized gains to be recorded in Equity at yearend - investments as of Oct 10th, 2021 <u>after</u> withdrawals into October for office Working Capital (\$80,000) = apprx \$2,630,00

LINK TO YEAREND NEAR FINAL 2020 ADJUSTED BALANCE SHEET AND PROFIT AND LOSS AS PREPARED BY GLORIANN FOR THE OUTSIDE AUDITOR

https://drive.google.com/file/d/1XF7B-sVNvz2dryZv_amrQamTvjlLTpzy/view?usp=sharing

NEWS

- The Fellowship's Executive Committee (EC) is planning for its annual budget meeting to be held in November. Preparations are ongoing.
- The Second Miler Grant Program (SGMP) is being briefly paused starting in October while a review of the first-year experiences and learnings is underway. Plans are to incorporate improvements into the program and then to continue with Quarter #1 in 2022.