To: EC (and GC)

From: Brent your Treasurer

Re: Treasurer's Report to November 30th, 2020

Hi everyone – here below is a summary update on Fellowship finances. In the case of the latest P&L and Balance Sheet they are as of November 30th. Of necessity they will not yet include all the detailed adjustments from the bank reconciliation and investment statements. Nonetheless the report is a reasonably accurate snapshot. Feel free to ask questions now or later at treasurer@urantiabook.org

1) <u>Investments</u> – The following are excerpted from the three advisor reports as of the end of November. Our investments experienced a bit of a rebound since the last Treasurer's report and we remain ahead of the growth (realized and unrealized) + interest + dividends forecasted for 2020. The goal is to get as close as we can to the 2020 budgeted investment growth plus income of 5% (\$105,000). As of November 30th overall portfolio growth has been about \$280,000 over 11 months. No securities have been cashed in this year to meet operational needs. A working capital cash withdrawal from WF was made early in the year. We should meet or exceed our investment growth target even if the markets take another hit before year-end.

Progress summary

Closing value	\$1,071,525.66	\$1,071,525.66
Change in value	83,087.18	116,586.67
Securities withdrawn	0.00	0.00
Cash withdrawn	0.00	-48,553.37
Securities deposited	74,841.27	74,841.27
Cash deposited	21,670.25	346,670.25
Opening value	\$891,946.96	\$581,980.84
	THIS PERIOD	THIS YEAR



Wells Fargo net portfolio growth for the YTD is apprx \$120,145.

	This Statement		Year to Date	
Beginning Balance	\$ 569,114.18	\$	196,963.63	
Deposits	\$ 0.00	\$	489,956.67	
Income	\$ 759.14	\$	6,942.21	
Withdrawals	\$ 0.00	\$	(164,956.67)	
Expenses	\$ 0.00	\$	(2,594.52)	
Change in Value	\$ 30,280.07	\$	73,842.07	
Ending Balance	\$ 600,153.39	\$	600,153.39	

RAYMOND JAMES®

net YTD "growth" = apprx \$78,190.

Fund Statement - Year To Date: 01/01/2020 - 11/30/2020 - Preliminary

Activity

Ending Fund Balance	782,317.27
Change in Account Value	410,473.52
Administrative Fees	(4,514.01)
Realized Gains (Losses)	15,895.25
Unrealized Gains (Losses)	65,322.71
Interest and Dividends	8,769.57
Contributions	325,000.00
Beginning Fund Balance	371,843.75

KANSAS CITY COMMUNITY FOUNDATION net portfolio growth YTD is apprx \$85,470

2) Ethical Investments Review - earlier this year it was mentioned that at some point when markets settled down a bit the Treasurer would ask the EC to authorize a review of our stock holdings to see

if the corporate stocks we hold meet some reasonable standard of ethical behaviour. How would you approach such a review? Keep in mind that few will be perfectly behaved but the nasty ones should certainly not be included in our portfolio. This is not about our financial adviser firms - all three each provide us with a good low-to-moderate risk basket of investments and, thus far, excellent service in my opinion. Ahead of a review do you have some questionable corporation names to share with me? I will check our portfolio for you. With EC approval this is a winter-spring project.

- 3) **Second Miler Development Grant Fund** the EC approved four projects (two Africa, two USA) in batch #1 and it may consider 6 more applications in batch #2 (two Uganda, one Venezuela and three USA) at the next opportunity.
- 4) IT and Committee Expenditures –Total standing committee spending is now at \$37,306 (2020) budget approved at \$94,425). The under spending by Committees is understandable given the pandemic.

You can find the updated detailed 2020 standing committee expenditures vs budget at this link. https://drive.google.com/file/d/1PblN7aObNZLo3lXwg7RkdmUtxW8YvCQ2/view?usp=sharing

5)

IT/Web Consultants

5200000 · Contract Services 5241000 · IT/Web Consultants 5240000 · IT/Web Coordinator 5241001 · IT Consultant Content 33,267.15 Total 5240000 · IT/Web Coordinator 33,267.15 5241000 · IT/Web Consultants - Other 3,386.00 Total 5241000 · IT/Web Consultants 36,653.15

2020 WA Migration budget =\$39,000

Committee Expense

5300300 · Committee Expense 5300330 · Interfaith - Travel Expense 5300340 · Interfaith - Events & Projects	731.22 489.99
Total 5300300 · Committee-Interfaith	1,221.21
5300400 · Committee-Outreach 5300420 · Outreach - Fairs & Expos 5300440 · Outreach - Multi-Media Projects 5300460 · Outreach - Books & Supplies	1,624.25 1,325.40 417.06
Total 5300400 · Committee-Outreach	3,366.71
5300500 · Committee - Int'l Fell 5300540 · Int'l Fell - Travel Expense 5300541 · Int'l Fell - Special Projects 5300550 · Int'l Fell - Events & Meetings 5300560 · Int'l Fell - Outreach Materials 5300593 · Int'l Fell - Shipping & Admin	3,767.70 3,989.21 7,135.72 725.00 14.99
Total 5300500 · Committee - Int'l Fell	15,632.62
5300700 · Committee - Publications 5300710 · Publictns - Mighty Messenger 5300720 · Publications - Postage 5300730 · Publictns - Fellowship Herald 5300740 · Publications - Labor	2,435.52 1,724.87 5,820.83 2,870.00
Total 5300700 · Committee - Publications	12,851.22
5300800 · Committee- Finance 5300810 · Finance-Printing Fund 5300822 · Finance - Shipping/Postage 5300826 · Finance - Special Project	1,941.64 238.69 49.50
Total 5300800 · Committee- Finance	2,229.83
5300950 · Committee - YaYA 5300955 · YaYA - Events 5300957 · YaYA - Media	1,505.75 498.43
Total 5300950 · Committee - YaYA	2,004.18
Total 5300000 · Committee Expense	37,305.77

2020 total all Standing Committee budgets =\$94,425

6) To reconcile the 2020 actual with the 2020 budget one needs to allow for the insurance payout, there was no UGE, the fact no equities were sold meaning investment income "on paper" is buried until year-end adjustments to equity are made plus several other unpredicted items.

The Urantia Book Fellowship Profit & Loss Prev Year Comparisor

January through November 2020

	Jan - Nov 20	Jan - Nov 19
Income	400 CEE 00	004 700 FF
4000000 · Contributions	180,655.39	201,799.55
4100000 · Sales	29,506.42	26,043.93
4200100 · Conference Income	-1,600.00	55,537.00
4300000 · Interest Earned	87.63	928.70
4350000 · Dividends Received	7,816.30	20,478.96
4400000 · Miscellaneous Income	1,006,164.38	0.00
4400002 · Gain(Loss)-Sales of Securities 4999010 · Returned Check Charges	-26,278.23 5.26	17,963.41 0.00
Total Income	1,196,357.15	322,751.55
Cost of Goods Sold 5000000 · Cost of Goods Sold	45,601.57	35,327.83
Total COGS	45,601.57	35,327.83
Gross Profit	1,150,755.58	287,423.72
_	1,130,733.36	201,423.12
Expense 5100000 · Employee Expense	99,296.04	97,789.53
5200000 · Contract Services	49,595.35	64,525.24
5300000 · Committee Expense	37,305.77	49,904.77
5301000 · Conference Expenses	-117.78	47,256.37
5360000 · Special Programs	10,396.42	0.00
5360060 · Website/IT Expense	11,073.50	9,619.48
5360590 · Pipeline of Light	7,098.24	3,684.79
5400000 · EC/GC	14,537.29	2,681.32
5600000 · Administrative Expense	25,145.54	35,535.11
5950000 · Loss And Disposal Of Assets	0.00	-97.08
5950050 · Bad Debts	0.00	0.00
7400010 · Taxes - Other Taxes&Filing Fees 9999010 · Bank Service Charges	55.16 98.57	77.14 8.81
Total Expense	254,484.10	310,985.48
Net Income	896,271.48	-23,561.76

asis

7) The Balance Sheet shows more cash on hand than is the case. Most of our cash has been invested but the General Ledger adjustments usually lag due to the timing of statements. Cash on hand is closer to \$100,000 to be sure operating funds are available. This level is what the updated EC investment Policy calls for.

Balance Sheet As of November 30, 2020

	Nov 30, 20
ASSETS Current Assets	
Checking/Savings 1000000 · Cash Accounts	614,303.75
Total Checking/Savings	614,303.75
Accounts Receivable 1100000 · Accounts Receivable	10,040.09
Total Accounts Receivable	10,040.09
Other Current Assets 1120 · *Inventory Asset 1200000 · Inventory Asset	252.00 134,961.24
1299000 · Undeposited Funds 1300000 · Prepaid Expenses	420.75 2,281.01
Total Other Current Assets	137,915.00
Total Current Assets	762,258.84
Other Assets 1700000 · Investments	1,478,040.17
1800000 · Other Assets	51,197.80
Total Other Assets	1,529,237.97
TOTAL ASSETS	2,291,496.81
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable 2020000 · Sales Tax Payable	-1.00
Total Accounts Payable	-1.00
Other Current Liabilities 2000991 · Temporary A/P	988.11
2100000 · Payroll Liabilities	2,680.23
2140000 · Accrued sales taxes	61.51
2150000 · Accrued expenses - other	1,500.00
Total Other Current Liabilities	5,229.85
Total Current Liabilities	5,228.85
Total Liabilities	5,228.85
Equity 3000000 · Unrestricted net assets	1,274,449.41
3200000 · Temporarily Restrict Net Assets	61,573.00
3900 · Retained Earnings Net Income	53,974.07 896,271.48
Total Equity	2,286,267.96
TOTAL LIABILITIES & EQUITY	2,291,496.81