To: EC (and GC)

From: Brent your Treasurer

Re: Treasurer's Report to October 31<sup>st</sup>, 2020

Hi everyone – here below is a summary update on Fellowship finances. In the case of the latest P&L and Balance Sheet they are as of October 31st. They will not include all the detailed adjustments from the bank reconciliation and investment statements. That information will be included once the General Ledger is updated. Nonetheless the report is a reasonably accurate snapshot. Feel free to ask questions at <a href="mailto:treasurer@urantiabook.org">treasurer@urantiabook.org</a>

- 1) <u>Fellowship will Benefit from a Remainder Trust</u> the file on this estate gift has been closed now that the estate portfolio has been transferred to one of the Fellowship's financial investor firms.
- 2) <u>Investments</u> The following are excerpted from the three advisor reports as of the end of October. Our investments dropped again over the month of September but we are still ahead of the growth + interest + dividends forecasted for 2020. The goal is to get as close as we can to the 2020 budgeted investment growth plus income of 5% (\$105,000). As of October 31<sup>st</sup> overall portfolio growth has been about \$117,000 over 10 months. This slower growth can be partially attributed to continuing covid19 impacts on the equity markets and US election uncertainty as of month-end. I remain optimistic we will meet our investment growth + income of 5% even if the markets take another hit before year-end. Recent market activity has been upward since the election.

#### **Progress summary**

	THIS PERIOD	THIS YEAR
Opening value	\$903,728.09	\$581,980.84
Cash deposited	0.00	325,000.00
Securities deposited	0.00	0.00
Cash withdrawn	-1,347.09	-48,553.37
Securities withdrawn	0.00	0.00
Change in value	-10,434.04	33,519.49

Closing value \$891,946.96 \$891,946.96

WELLS FARGO ADVISORS

Wells Fargo net portfolio growth for the YTD is apprx \$31,970 ignoring the office working capital withdrawal earlier this year of \$47K.

#### Activity

	This Statement	Year to Date
Beginning Balance	\$ 572,420.26	\$ 196,963.63
Deposits	\$ 0.00	\$ 489,956.67
Income	\$ 653.23	\$ 6,183.07
Withdrawals	\$ 0.00	\$ (164,956.67)
Expenses	\$ (986.19)	\$ (2,594.52)
Change in Value	\$ (2,973.12)	\$ 43,562.00
Ending Balance	\$ 569,114.18	\$ 569,114.18

#### RAYMOND JAMES®

net YTD "growth" = apprx \$47,150

Fund Statement - Year To Date: 01/01/2020 - 10/31/2020 - Preliminary

#### Activity

Beginning Fund Balance	371,843.75
Contributions	325,000.00
Interest and Dividends	8,309.23
Unrealized Gains (Losses)	18,557.47
Realized Gains (Losses)	15,873.95
Administrative Fees	(4,514.01)
Change in Account Value	363,226.64
Ending Fund Balance	735,070.39

KANSAS CITY COMMUNITY FOUNDATION net portfolio growth YTD is apprx \$38,200

- 3) <u>Second Miler Development Fund</u> the EC approved four projects in the first round. There could be about that many in a second round but it is generally quiet on the grant application front.
- 4) <u>IT and Committee Expenditures</u> –Total standing committee spending is at \$33,277 (2020 budget approved at \$94,425. The under spending by Committees is understandable given the pandemic. At <a href="https://drive.google.com/file/d/1aYXupkWsPgocV13">https://drive.google.com/file/d/1aYXupkWsPgocV13</a> e3 <u>OfQeBrsh3XiNN/view?usp=sharing</u> you will find the updated detailed Committee expenditures vs budget.

5)

#### IT/Web Consultants

 5240000 · IT/Web Coordinator
 31,268.40

 Total 5240000 · IT/Web Coordinator
 31,268.40

 5241000 · IT/Web Consultants - Other
 3,386.00

 Total 5241000 · IT/Web Consultants
 2020 WA Migration budget =\$39,000

### Committee Expense

5300000 · Committee Expense 5300300 · Committee-Interfaith 5300330 · Interfaith - Travel Expense 5300340 · Interfaith - Events & Projects	731.22 913.24
Total 5300300 · Committee-Interfaith	1,644.46
5300400 · Committee-Outreach 5300420 · Outreach - Fairs & Expos 5300440 · Outreach - Multi-Media Projects 5300460 · Outreach - Books & Supplies	1,624.25 1,325.40 417.06
Total 5300400 · Committee-Outreach	3,366.71
5300500 · Committee - Int'l Fell 5300540 · Int'l Fell - Travel Expense 5300541 · Int'l Fell - Special Projects 5300550 · Int'l Fell - Events & Meetings	3,767.70 3,989.21 6,722.47
Total 5300500 · Committee - Int'l Fell	14,479.38
5300700 · Committee - Publications 5300710 · Publictns - Mighty Messenger 5300720 · Publications - Postage 5300730 · Publictns - Fellowship Herald 5300740 · Publications - Labor	2,435.52 1,724.87 2,521.55 2,870.00
Total 5300700 · Committee - Publications	9,551.94
5300800 · Committee- Finance 5300810 · Finance-Printing Fund 5300822 · Finance - Shipping/Postage 5300826 · Finance - Special Project	1,941.64 238.69 49.50
Total 5300800 · Committee- Finance	2,229.83
5300950 · Committee - YaYA 5300955 · YaYA - Events 5300957 · YaYA - Media	1,505.75 498.43
Total 5300950 · Committee - YaYA	2,004.18
Total 5300000 · Committee Expense	33,276.50

6) To reconcile the 2020 actual with the 2020 budget one needs to allow for the insurance payout, there was no UGE, the fact no equities were sold meaning investment income "on paper" is buried until year-end adjustments to equity are made plus several other unpredicted items.

# The Urantia Book Fellowship Profit & Loss Prev Year Comparison

Basis

January through October 2020

ĺ		Jan - Oct 20	Jan - Oct 19
Income	Compares period		
4000000 · Contributions	January to October	171,714.54	188,520.41
4100000 · Sales	2019 and 2020	24,162.74	24,468.89
4200100 · Conference Inc	come	-1,600.00	55,537.00
4300000 · Interest Earne	d	87.42	911.44
4350000 · Dividends Rec	4350000 · Dividends Received		19,742.35
4400000 · Miscellaneous Income		1,006,164.38	0.00
4400002 · Gain(Loss)-Sales of Securities 4999010 · Returned Check Charges		-26,278.23 5.26	17,963.41 0.00
Total Income		1,182,072.41	307,143.50
Cost of Goods Sold 5000000 · Cost of Goods	Sold	40,108.70	33,049.75
Total COGS		40,108.70	33,049.75
Gross Profit		1,141,963.71	274,093.75
Expense 5100000 · Employee Exp	ense	91,368.24	89,350.48
5200000 · Contract Servi	ces	47,596.60	58,457.86
5300000 · Committee Ex	pense	33,276.50	42,551.55
5301000 · Conference Ex	penses	-117.78	46,704.28
5360000 · Special Progra	ams	5,100.00	0.00
5360060 · Website/IT Exp	pense	9,975.63	8,602.63
5360590 · Pipeline of Lig	ht	4,292.63	3,620.39
5400000 · EC/GC		14,537.29	2,593.03
5600000 · Administrative	Expense	25,970.86	32,902.44
5950000 · Loss And Disp	osal Of Assets	0.00	-97.08
5950050 · Bad Debts 7400010 · Taxes - Other 9999010 · Bank Service (	_	370.92 55.16 76.00	0.00 36.52 8.81
Total Expense		232,502.05	284,730.91
Net Income		909,461.66	-10,637.16

## The Urantia Book Fellowship Balance Sheet As of October 31, 2020

	Oct 31, 20
ASSETS	
Current Assets Checking/Savings	
1000000 · Cash Accounts	628,055.23
Total Checking/Savings	628,055.23
Accounts Receivable 1100000 · Accounts Receivable	5,183.81
Total Accounts Receivable	5,183.81
Other Current Assets 1120 · *Inventory Asset 1200000 · Inventory Asset	252.00 139,599.68
1299000 · Undeposited Funds 1300000 · Prepaid Expenses	53.91 2,281.01
Total Other Current Assets	142,186.60
Total Current Assets	775,425.64
Other Assets 1700000 · Investments	1,478,040.17
1800000 · Other Assets	51,197.80
Total Other Assets	1,529,237.97
TOTAL ASSETS	2,304,663.61
LIABILITIES & EQUITY	
Liabilities Current Liabilities Accounts Payable 2020000 · Sales Tax Payable	-1.00
Current Liabilities Accounts Payable	
Current Liabilities Accounts Payable 2020000 · Sales Tax Payable	
Current Liabilities Accounts Payable 2020000 · Sales Tax Payable Total Accounts Payable Other Current Liabilities	-1.00
Current Liabilities Accounts Payable 2020000 · Sales Tax Payable  Total Accounts Payable  Other Current Liabilities 2000991 · Temporary A/P	-1.00 988.11 2,656.85
Current Liabilities Accounts Payable 2020000 · Sales Tax Payable  Total Accounts Payable  Other Current Liabilities 2000991 · Temporary A/P  2100000 · Payroll Liabilities	-1.00 988.11
Current Liabilities Accounts Payable 2020000 · Sales Tax Payable  Total Accounts Payable  Other Current Liabilities 2000991 · Temporary A/P  2100000 · Payroll Liabilities 2140000 · Accrued sales taxes	-1.00 988.11 2,656.85 61.51
Current Liabilities Accounts Payable 2020000 · Sales Tax Payable  Total Accounts Payable  Other Current Liabilities 2000991 · Temporary A/P  2100000 · Payroll Liabilities 2140000 · Accrued sales taxes 2150000 · Accrued expenses - other	-1.00 988.11 2,656.85 61.51 1,500.00
Current Liabilities Accounts Payable 2020000 · Sales Tax Payable  Total Accounts Payable  Other Current Liabilities 2000991 · Temporary A/P  2100000 · Payroll Liabilities 2140000 · Accrued sales taxes 2150000 · Accrued expenses - other  Total Other Current Liabilities	-1.00 988.11 2,656.85 61.51 1,500.00 5,206.47
Current Liabilities Accounts Payable 2020000 · Sales Tax Payable  Total Accounts Payable  Other Current Liabilities 2000991 · Temporary A/P  2100000 · Payroll Liabilities 2140000 · Accrued sales taxes 2150000 · Accrued expenses - other  Total Other Current Liabilities  Total Current Liabilities	-1.00 988.11 2,656.85 61.51 1,500.00 5,206.47 5,205.47
Current Liabilities     Accounts Payable     2020000 · Sales Tax Payable  Total Accounts Payable  Other Current Liabilities     2000991 · Temporary A/P  2100000 · Payroll Liabilities  2140000 · Accrued sales taxes  2150000 · Accrued expenses - other  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity	-1.00 988.11 2,656.85 61.51 1,500.00 5,206.47 5,205.47 1,274,449.41
Current Liabilities     Accounts Payable     2020000 · Sales Tax Payable  Total Accounts Payable  Other Current Liabilities     2000991 · Temporary A/P  2100000 · Payroll Liabilities  2140000 · Accrued sales taxes  2150000 · Accrued expenses - other  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity     3000000 · Unrestricted net assets	-1.00 988.11 2,656.85 61.51 1,500.00 5,206.47 5,205.47 5,205.47 1,274,449.41 61,573.00 53,974.07
Current Liabilities     Accounts Payable     2020000 · Sales Tax Payable     Total Accounts Payable  Other Current Liabilities     2000991 · Temporary A/P  2100000 · Payroll Liabilities  2140000 · Accrued sales taxes  2150000 · Accrued expenses - other  Total Other Current Liabilities  Total Current Liabilities  Total Liabilities  Equity     3000000 · Unrestricted net assets  3200000 · Temporarily Restrict Net Assets  3900 · Retained Earnings	-1.00 988.11 2,656.85 61.51 1,500.00 5,206.47