

To: GC and EC

From: Brent your Treasurer for the July 18-19, 2020 Zoom GC meeting

Hi everyone – here below is a short update on Fellowship finances. In the case of the latest P&L and Balance Sheet it's to June 30th so will not include all the detailed adjustments from the bank reconciliation and investment statements. Nonetheless the report is a reasonably accurate snapshot. Feel free to ask questions or to get more detailed information.

1) Fellowship to Benefit from a Remainder Trust – we learned a few weeks ago that the Fellowship is the beneficiary of the sum remaining in a unitrust with the passing earlier this year of the remaining spouse. The estimated value is \$92,000 but legal expenses will reduce that by a few thousand dollars. A lawyer has been engaged to arrange the appointment of a temporary trustee to settle the trust.

2) Investments – the EC investment policy calls for 10% of liquid assets to be held in cash. We are over that figure now with apprx \$235,000 of cash held by the 3 adviser firms (Kansas City Community Foundation, Raymond James and Wells Fargo) plus the USBank operating account in Denver. On a temporary basis the EC reduced the cash requirement to 5%. The distribution of cash, equity and fixed income will be reviewed this fall along with an examination of our equities with an ethical lens. Michael Challis, Albert Lassiter and Sean Privitera have offered to help as an Investment Advisory Committee. Anyone else interested? There will be work to do this fall.

	Target
Equity	60 %
Cash	10 %
Fixed Income	30 %

The following are excerpted from the adviser reports as of the end of June. The market turmoil has meant our investment earnings have been stagnant as of mid-year. Between January 1st and June 30th the Dow Jones is down over 10%. It's only one measure of the economy but if we lost 10% of our investments in that period we would have lost about \$100,000 based on liquid assets at yearend 2019. Fortunately circumstances have resulted in us netting a modest \$3,855 of investment growth – we have at least treaded water in the first half of 2020. The good work by my predecessors has laid a good foundation along with the insurance and estate gifts. It remains to be seen if we can earn the budgeted 2020 total investment revenue of \$105,000 by the end of the year. It's worth noting that due to the insurance payment and the pending trust payment our cash and investment base (i.e. liquid assets) will have doubled from a bit over \$1 million at end 2019 to a little over \$2 million at the end of 2020.

Progress summary		Wells Fargo	
	THIS PERIOD	THIS YEAR	
Opening value	\$845,124.25	\$581,980.84	
Cash deposited	0.00	325,000.00	
Securities deposited	0.00	0.00	
Cash withdrawn	-59.87	-45,947.23	
Securities withdrawn	0.00	0.00	
Change in value	1,894.18	-14,075.05	
Closing value	\$846,958.56	\$846,958.56	
Estimated accrued interest ^	82.42		
Total value (incl. accruals)	\$847,040.98		

Cash with WF= \$67,667
Wells Fargo net "growth" for the YTD is **negative (\$14,075)** when you add back the office working capital withdrawal of \$46K.

Activity

RAYMOND JAMES®

	This Statement		Year to Date	
Beginning Balance	\$	349,243.17	\$	196,963.63
Deposits	\$	0.00	\$	325,000.55
Income		498.47		2,064.99
Withdrawals		0.00		(164,956.67)
Expenses		0.00		(725.83)
Change in Value	\$	1,346.81	\$	(7,258.22)
Ending Balance	\$	351,088.45	\$	351,088.45

Raymond James is split into 2 accounts.
For net YTD "growth" add Income and
Change in Value less expenses= \$1,465

Time-Weighted Performance

See Understanding Your Statement for important information about these calculations.

Performance Inception 02/22/08	This Quarter	YTD	2019	2018	Annualized Since 02/22/2008
	6.45%	(8.43)%	14.75%	(3.56)%	3.45%

Cash & Cash Alternatives Total

\$35,816.60

Activity

	This Statement		Year to Date	
Beginning Balance	\$	172,023.03	\$	0.00
Deposits	\$	0.00	\$	164,956.12
Income	\$	431.55	\$	863.58
Withdrawals	\$	0.00	\$	0.00
Expenses	\$	0.00	\$	0.00
Change in Value	\$	(114.58)	\$	6,520.30
Ending Balance	\$	172,340.00	\$	172,340.00

Dollar-Weighted Performance

See Understanding Your Statement for important information about these calculations.

Performance Inception 04/24/20	This Quarter	YTD	2019	2018	Annualized Since 04/24/2020
	4.70%	4.70%	N/A	N/A	4.70%



Cash & Cash Alternatives* \$

12,037.05

6.98%

Year	Q1	Q2	Q3	Q4
2020	\$341,573.93	\$713,308.62	\$0.00	\$0.00
2019	\$348,525.32	\$356,659.25	\$358,964.47	\$371,843.75

Cash with KC apprx \$63,000.
Kansas City Community Fdn
performance (compare end Q4 2019
to end Q2 2020 at June 30th). Subtract
\$325,000 of new insurance cash from
Q2 for net real growth=\$16,465.

- 3) **IT and Committee Expenditures** – to see an alternative (and experimental) presentation of committee expenditures and budgets to May 31 please check GoogleDocs at <https://drive.google.com/file/d/1zDYIKDEyTbBqtLI0dWxRXtSVBWkUdO1i/view?usp=sharing>

5200000 · Contract Services		
5241000 · IT/Web Consultants		
5240000 · IT/Web Coordinator		
5241001 · IT Consultant Content	20,269.33	
Total 5240000 · IT/Web Coordinator	20,269.33	
Total 5241000 · IT/Web Consultants		20,269.33
	2020 WA Migration budget = \$39,000 →	
5300000 · Committee Expense		
5300300 · Committee-Interfaith		
5300330 · Interfaith - Travel Expense	731.22	
5300340 · Interfaith - Events & Projects	489.99	
Total 5300300 · Committee-Interfaith		1,221.21
5300400 · Committee-Outreach		
5300420 · Outreach - Fairs & Expos	1,624.25	
5300460 · Outreach - Books & Supplies	242.74	
Total 5300400 · Committee-Outreach		1,866.99
5300500 · Committee - Int'l Fell		
5300540 · Int'l Fell - Travel Expense	3,767.70	
5300541 · Int'l Fell - Special Projects	1,343.10	
5300550 · Int'l Fell - Events & Meetings	7,922.47	
Total 5300500 · Committee - Int'l Fell		13,033.27
5300700 · Committee - Publications		
5300710 · Publictns - Mighty Messenger	2,435.52	
5300720 · Publications - Postage	1,002.27	
5300730 · Publictns - Fellowship Herald	2,521.55	
5300740 · Publications - Labor	1,606.25	
Total 5300700 · Committee - Publications		7,565.59
5300800 · Committee- Finance		
5300810 · Finance-Printing Fund	58.76	
5300822 · Finance - Shipping/Postage	238.69	
5300826 · Finance - Special Project	49.50	
Total 5300800 · Committee- Finance		346.95
5300950 · Committee - YaYA		
5300955 · YaYA - Events	1,505.75	
5300957 · YaYA - Media	498.43	
Total 5300950 · Committee - YaYA		2,004.18
Total 5300000 · Committee Expense		26,038.19
	2020 total all Standing Committee budgets = \$94,425 →	

- 4) **Balance Sheet, Profit & Loss to June 30th/20** - Please note the statement compares June 30th for 2019 and 2020. If the insurance payment is removed from income the real deficit is about \$33,000. And if the conference income is removed from the 2019 statement then the periods are somewhat comparable.

**The Urantia Book Fellowship
Balance Sheet
As of June 30, 2020**

	Jun 30, 20
ASSETS	
Current Assets	
Checking/Savings	
1000000 · Cash Accounts	902,582.40
Total Checking/Savings	902,582.40
Accounts Receivable	
1100000 · Accounts Receivable	6,174.42
Total Accounts Receivable	6,174.42
Other Current Assets	
1120 · Inventory Asset	252.00
1200000 · Inventory Asset	154,568.74
1299000 · Undeposited Funds	486.36
1300000 · Prepaid Expenses	2,281.01
Total Other Current Assets	157,588.11
Total Current Assets	1,066,344.93
Other Assets	
1700000 · Investments	1,142,349.40
1800000 · Other Assets	51,197.80
Total Other Assets	1,193,547.20
TOTAL ASSETS	2,259,892.13
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2020000 · Sales Tax Payable	-1.00
Total Accounts Payable	-1.00
Other Current Liabilities	
2000991 · Temporary A/P	988.11
2100000 · Payroll Liabilities	3,420.43
2140000 · Accrued sales taxes	59.71
2150000 · Accrued expenses - other	1,500.00
Total Other Current Liabilities	5,968.25
Total Current Liabilities	5,967.25
Total Liabilities	5,967.25
Equity	
3000000 · Unrestricted net assets	1,169,564.21
3200000 · Temporarily Restrict Net Assets	61,573.00
3900 · Retained Earnings	54,848.25
Net Income	967,939.42
Total Equity	2,253,924.88
TOTAL LIABILITIES & EQUITY	2,259,892.13

**The Urantia Book Fellowship
Profit & Loss Prev Year Comparison
January through June 2020**

	Jan - Jun 20	Jan - Jun 19
Income		
4000000 · Contributions	108,988.34	113,973.91
4100000 · Sales	10,321.48	14,019.22
4200100 · Conference Income	-1,600.00	52,127.00
4300000 · Interest Earned	64.94	302.84
4350000 · Dividends Received	3,183.31	9,717.11
4400000 · Miscellaneous Income	1,006,184.38	0.00
4400002 · Gain(Loss)-Sales of Securities	0.00	1,213.69
4999010 · Returned Check Charges	5.26	0.00
Total Income	1,127,127.71	191,353.77
Cost of Goods Sold		
5000000 · Cost of Goods Sold	20,065.13	20,333.66
Total COGS	20,065.13	20,333.66
Gross Profit	1,107,062.58	171,020.11
Expense		
5100000 · Employee Expense	56,015.95	53,862.23
5200000 · Contract Services	24,931.03	27,395.00
5300000 · Committee Expense	26,038.19	27,447.23
5301000 · Conference Expenses	-117.78	646.00
5360060 · Website/IT Expense	6,465.15	4,341.44
5360590 · Pipeline of Light	2,591.46	1,437.32
5400000 · EC/GC	8,077.29	1,314.63
5600000 · Administrative Expense	15,086.71	20,819.27
7400010 · Taxes - Other Taxes&Filing Fees	35.16	16.41
Total Expense	139,123.16	137,279.73
Net Income	967,939.42	33,740.38

Compares January to
June 2019 and 2020

